



**Fields of Dreams -
PSS and Shaw Sportexe Deliver Savings & Solutions
to the Lyon County School District**



With just over 9,000 students, the Lyon County School District (LCSD) is among the largest districts in Nevada. Over the last few years, a number of expansion and improvement projects have been implemented to accommodate an increased student enrollment. Two of these improvement projects include the replacement of the football fields at Dayton and Fernley High Schools.

According to Deputy Superintendent Keith Savage, when it came time to address the athletic fields, LCSD turned to the competitively awarded Shaw Sportexe agreement available through Public Sourcing Solutions.

Public Sourcing Solutions (PSS) is a not-for-profit cooperative purchasing organization dedicated to bringing contract savings to public entities nationwide. As a division of E&I Cooperative Purchasing, PSS aims to leverage its consortium purchasing expertise to connect K-12 school districts, state government agencies, cities, municipalities and counties with high quality, competitively awarded contracts.

Better, safer and higher performing athletic surfaces.

The scope of the project at Lyon County included the installation of two 96,000 square foot football fields. The District decided to replace the natural grass at each field with synthetic turf due to available practice space, water conservation and maintenance costs.

As an acknowledged leader in surfacing products for the sports industry, Shaw Sportexe provided exactly what the District was looking for. Lyon County chose to install the company's Momentum 41 synthetic turf. Momentum is a high-performance system designed to maximize player performance and speed. Momentum 41 has a 2" pile-height and is perfect for sports where ball control is essential.

"We were impressed with the quality of the Shaw Sportexe product as well as the pricing," Savage explained. "The discounts we received provided a substantial savings to the District."

For LCSD however, it was about more than just the upfront discounts. “Shaw Sportexe truly treated us as if we were their only customer,” he said. “Their response time was outstanding, and they did not hesitate to fly to Nevada to meet with us at any time throughout the duration of the project. Even now, after the fields have been complete, we are still receiving follow-up calls to ensure we are satisfied. We would absolutely recommend Shaw Sportexe to other schools because of a superior product, competitive pricing, and outstanding service.”

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Savage noted that by participating in PSS, the District did not have to worry about the time and resources associated with conducting an RFP. “PSS allowed the district to move forward with the project in a quick manner, thus expediting the installation of the fields,” he said. “Total installation time was about three weeks, and the entire project ran smoothly from start to finish.”

All PSS contracts have been competitively awarded by a lead public agency in accordance with their public purchasing rules and regulations. Additionally, because there are no membership requirements, accessing PSS agreements is quick and easy. “By utilizing the PSS Shaw Sportexe contract, we were able to save time and money and receive a real quality product,” Savage said. “We would definitely turn to PSS again in the future.”

There are currently 11 contracts available in the PSS contract portfolio, with more being planned for the future. For more information, visit: www.publicsourcing.org.